Estimate

Tree service estimate template

YOUR BUSINESS

Business name · phone · email · license # (if your state requires it)

Estimate #

Date

Valid until

Job address

PREPARED FOR

Customer name · phone · email

JOB

Example: Crown thin large oak, remove dead limbs over roof, haul debris, grind stump

DESCRIPTION	QTY	UNIT	PRICE	TOTAL
Crown thinning, large oak (back yard)	*1*	*ea*	*650.00*	*650.00*
Remove dead limbs over roof	*1*	*ea*	*275.00*	*275.00*
Haul away debris	*1*	*load*	*150.00*	*150.00*
Stump grinding, by fence	*1*	*ea*	*175.00*	*175.00*

Grey rows are an example tree service job; write over them. Labor and materials on separate lines. Say who supplies what.

Subtotal	
Tax (%)	
Total	
Deposit to start	
Balance due on completion	

INCLUDED, EXCLUDED, AND ASSUMPTIONS

Example: "Stump ground about 6 inches below grade; chips left in the hole unless removal is listed." "Customer confirms the property line for trees near the fence."

TERMS

Example: "Valid for 30 days. Weather may move the date. Deposit due on approval if listed; balance due on completion by card, bank transfer or check."

Customer signature (approves the work and price above)

Date