# Estimate

*Tile estimate template*

YOUR BUSINESS

*Business name · phone · email · license # (if your state requires it)*

Estimate #

Date

Valid until

Job address

PREPARED FOR

*Customer name · phone · email*

JOB

*Example: Tear out bathroom floor tile, install 12×24 porcelain, new baseboard*

| DESCRIPTION | QTY | UNIT | PRICE | TOTAL |
|---|---|---|---|---|
| *Remove old tile and thinset, haul away* | *60* | *sq ft* | *4.00* | *240.00* |
| *Uncoupling membrane* | *60* | *sq ft* | *2.50* | *150.00* |
| *Install 12×24 porcelain tile (customer supplies tile)* | *60* | *sq ft* | *12.00* | *720.00* |
| *Grout and seal* | *60* | *sq ft* | *1.50* | *90.00* |
| *Remove and reset toilet* | *1* | *ea* | *125.00* | *125.00* |
| | | | | |
| | | | | |

*Grey rows are an example tile job; write over them. Labor and materials on separate lines. Say who supplies what.*

| | |
|---|---|
| Subtotal | |
| Tax (  %) | |
| **Total** | |
| Deposit to start | |
| Balance due on completion | |

INCLUDED, EXCLUDED, AND ASSUMPTIONS

*Example: "Subfloor repair found after tear-out is priced before continuing." "Customer supplies tile; order 10 to 15% extra for cuts and breakage."*

TERMS

*Example: "Valid for 30 days. Deposit due on approval if listed; balance due on completion by card, bank transfer or check."*

Customer signature (approves the work and price above)

Date