Estimate

Snow removal estimate template

Estimate #

Date

Valid until

Job address

YOUR BUSINESS

Business name · phone · email · license # (if your state requires it)

PREPARED FOR

Customer name · phone · email

JOB

Example: Per-visit snow plowing for a two-car driveway, walk and steps, ice melt

DESCRIPTION	QTY	UNIT	PRICE	TOTAL
Driveway plow, 2-car, 2 in. trigger (per visit)	*1*	*visit*	*55.00*	*55.00*
Shovel front walk and steps (per visit)	*1*	*visit*	*25.00*	*25.00*
Ice melt, walk and steps (per application)	*1*	*ea*	*20.00*	*20.00*

Grey rows are an example snow removal job; write over them. Labor and materials on separate lines. Say who supplies what.

Subtotal	
Tax (%)	
Total	
Deposit to start	
Balance due on completion	

INCLUDED, EXCLUDED, AND ASSUMPTIONS

Example: "Service at 2 inches of snowfall or more, after snowfall ends; storms over 8 inches may need a second push, billed as a second visit." "Customer marks driveway edges, curbs and landscaping; unmarked items under the snow are not the contractor's responsibility."

TERMS

Example: "Prices good for the 2026-27 season. Invoiced after each storm by card, bank transfer or check."

Customer signature (approves the work and price above)

Date