Estimate

Fence estimate template

YOUR BUSINESS

Business name · phone · email · license # (if your state requires it)

Estimate #

Date

Valid until

Job address

PREPARED FOR

Customer name · phone · email

JOB

Example: Remove old wood fence, build 6 ft cedar privacy fence, one walk gate

DESCRIPTION	QTY	UNIT	PRICE	TOTAL
Remove and haul old wood fence	*96*	*ft*	*4.00*	*384.00*
6 ft cedar privacy fence, posts set in concrete	*96*	*ft*	*38.00*	*3,648.00*
4 ft walk gate with hardware	*1*	*ea*	*350.00*	*350.00*

Grey rows are an example fence job; write over them. Labor and materials on separate lines. Say who supplies what.

Subtotal	
Tax (%)	
Total	
Deposit to start	
Balance due on completion	

INCLUDED, EXCLUDED, AND ASSUMPTIONS

Example: "Customer confirms the property line; utilities located through 811 before digging." "Permit and HOA approval fees not included unless listed."

TERMS

Example: "Valid for 30 days. Deposit due on approval if listed; balance due on completion by card, bank transfer or check."

Customer signature (approves the work and price above)

Date