# Estimate

*Christmas light installation estimate template*

Estimate #

Date

Valid until

Job address

YOUR BUSINESS

*Business name · phone · email · license # (if your state requires it)*

PREPARED FOR

*Customer name · phone · email*

JOB

*Example: Roofline C9 lights, wrap six shrubs and two front trees, January takedown and storage*

| DESCRIPTION | QTY | UNIT | PRICE | TOTAL |
|---|---|---|---|---|
| *Roofline, warm white C9, lights included* | *180* | *ft* | *4.50* | *810.00* |
| *Shrub wrap, mini lights* | *6* | *ea* | *35.00* | *210.00* |
| *Tree trunk and branch wrap, front yard* | *2* | *ea* | *75.00* | *150.00* |
| *Takedown and storage (January)* | *1* | *ea* | *195.00* | *195.00* |
| | | | | |
| | | | | |
| | | | | |

*Grey rows are an example Christmas light installation job; write over them. Labor and materials on separate lines. Say who supplies what.*

| | |
|---|---|
| Subtotal | |
| Tax (  %) | |
| **Total** | |
| Deposit to start | |
| Balance due on completion | |

INCLUDED, EXCLUDED, AND ASSUMPTIONS

*Example: "Lights are leased for the season and remain the installer's property unless listed as sold." "Customer provides working exterior outlets; electrical work is not included."*

TERMS

*Example: "Valid for 14 days. Deposit due on approval to hold the install date; balance due after takedown by card, bank transfer or check."*

Customer signature (approves the work and price above)

Date